

Government Contract Changes and Equitable Adjustments

The significance of adapting to contract changes and understanding how to recoup the cost of changes in Government contracting cannot be overstated. Changes are so widespread that they have been the basis for untold numbers of contract disputes over the years, and your need to keep current with the law is vital. Successful contractors have learned how to avoid the pitfalls of constructive changes by documenting them and maximizing profit by quantifying their price impact in Requests for Equitable Adjustments (REAs). Accordingly, attendees will be taught to deal effectively with the inevitable -- changes:

- * Understand when Government actions constitute constructive changes;
- * Evaluate whether proposed changes are within the scope or are cardinal changes;
- * Apply the Changes Clause to document changes in a timely manner;
- * Capture all costs incurred in performing changed work;
- * Analyze the legal grounds for entitlement for REAs;
- * Negotiate the proper scope and terms of releases involved in resolving claims

Instructor

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